

AIRLINES

Delta Cargo has announced the promotion of **Danita Waterfall-Brizzi** to Director of Cargo Sales and Service EMEA (Europe, Middle East, India and Africa) Region. She will be responsible for all Delta cargo sales and customer service activities in the region and lead coordination efforts associated with the joint venture with Air France/KLM Cargo. Waterfall-Brizzi will be based in Frankfurt and report to Ray Curtis, Managing Director of Global Sales.

Leif Rasmussen has returned to the **SAS Group** as SAS Cargo's new President and CEO, following the departure of Kenneth Marx. Leif, who has an extensive background in the airline industry, has held leading positions with SAS including Vice President of SAS Denmark.

ASSOCIATIONS

The **Baltic Air Charter Association** (BACA) has appointed **Markham Jackson** as its first Chief Executive. Jackson, who started his career with BOAC (now BA) in Europe, the Middle East and West Africa, later launched his own air broking business. BACA, a member of the **City of London's Baltic Exchange**, is dedicated to promoting integrity and ethical business practices in air brokerage.

Cargo 2000 has appointed **Thorsten Lafleur** Technical Director with responsibility for the global develop-

ment, maintenance and industry-wide adoption of the overall business process and standards of the Cargo 2000 effort. Based in Miami, he will work out of the CNS/IATA office for the Americas.



LAFLEUR

THIRD PARTY

Aeronautical Engineers Inc. says the Civil Aviation Administration of China has amended its B737-300 passenger-to-freighter conversion supplemental type certificate to add the B737-400. "This approval allows AEI to serve Chinese airlines, aircraft owners and operators with high-quality, cost-effective conversion services that allow for the reallocation of their assets," said David McDonald, VP Operations, AEI.

Karen R. Schief has been named manager of operations for **Airline**

Network Services by **Jens Tubbesing**, chief executive of the New York-based General Sales Agency. Schief, whose airline career began at **Pan American World Airways**, was actively associated with the production of Pan Am's Worldwide Marketing Horizons publication for promoting cargo sales. Her experience in marketing, claims and customer service includes positions at the **International Air Transport Association** and **Cargo Network Services**, where she assisted in planning and production of the annual Partnership Conference.

Peter Weir, Senior VP of airfreight wholesaler **AMI**, is relocating from the UK to Dallas. Weir, who will retain the same position and global responsibilities, will seek to raise AMI's profile and educate the market about the airfreight wholesale concept. The company plans to expand its U.S. business, which now makes up about 16 percent of its total business, to 30% within two years.

Pennsylvania-based **Evans Network of Companies** has announced the promotion of two executives. **Chris Giltz**, who joined the company in 2002, has been promoted to Senior Vice President of Operations. In

addition, **Kim Lorimer** has been named Vice President Safety and Compliance.

Hong Kong Aircraft Engineering Company Ltd.

(HAECO) has appointed **Kenny Tang** as Director, Corporate Development. Tang previously served as Chief Executive Officer of Hong Kong Dragon Airlines Limited. Tang, who joined **Cathay Pacific Airways** in 1979, was promoted to General Manager of Corporate Finance in 1994. He later served as Chief Operating Officer of freight carrier Air Hong Kong and as Cathay Pacific's General Manager of Cargo. He was appointed Managing Director of Taikoo Motors in 2004.

Oxford Aviation Academy (OAA) and British Airways have signed a five-year training agreement for the provision of pilot training and simula-

tor time for the airline's new fleet of Embraer 170s and 190SRs. The first E-170 was to be delivered this month to British Airways' wholly owned subsidiary **BA CityFlyer**, and enter operation later this year. Firm orders have been placed for six E-170s and five E-190SRs, with options for three more. They will replace the current fleet of nine Avro RJ100 and two RJ85 aircraft operated by BA CityFlyer.

Releor has appointed **Kimberly DeOrsey** Director, Business Development, reporting to Paul L. Fattori, president of the Florida-based company. DeOrsey will be responsible for new business development by applying business, marketing and sales strategies relating to high security seals for the transportation industry.

UK-based **SBS Worldwide Group** has appointed **Geoff Gillo** as a non-executive director and **Doug Overett** as its first UK Country Manager. Chairman Steve Walker said the company is strengthening its management team as part of its strategic global development plan. SBS, launched in 1983 and with offices in the UK and North America, is targeting new areas for growth including Asia. Gillo, a chartered accountant, has many years of experience in logistics including Euro-



SCHIEF

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